



Business Website Starter Packages

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Your Business Website

Businesses like yours are using their websites to attract new customers, communicate with existing customers, and reduce their cost of sales.

Websites have become a very much expected way of promoting a business. First impressions count and it is important to remember that visitors will often form strong impressions of your business from the quality of the website.

The Custom Internet Starter Packages are specially designed for 'new start' and small businesses, providing you with a range of options from a simple 'entry level' web site to a more comprehensive one. This will enable you to reap the benefits of an internet presence at an affordable price whilst providing features normally associated with premium rate services.

The advantages of Internet usage.

Information on the Web is easy to maintain and can be updated whenever you like. All our packages include 1 years maintenance as standard, which equates to about 2 updates spread over the year. If you think you will need more, please contact us before ordering. Alternatively, you may opt for one of our Platinum packages, giving you full access to update and extend the site as you wish.

Your website will make it easy for you to attract new customers from a wider area, and at a much lower cost than using traditional methods.

The disadvantages.

Although Internet access and usage has grown considerably, many customers will still rely on more traditional methods of sourcing local goods and services, so you will need to maintain other methods of communication with your customers. Indeed, for many local purposes, the traditional personal and print advertising methods still work best and can be used to drive visitors to the website for more information. Your website is an extra, not a replacement.

However they find it, users must make a conscious decision to look at your website, and so promotion is important. All your pages will be constructed to make them 'Search Engine Friendly'. The website address should also appear in all your literature etc.. Our free guide to site promotion is available to all customers, and gives you helpful action plans for promoting the site.

Some traps

A website is very public, so there are some things which become more important on the internet compared to other media. In particular you should

beware of copyright issues on third party photographs, logos, trademarks and advertising copy.

It is very easy to allow information to get out of date and so site maintenance must be kept up. A site that is obviously out of date (e.g. with last year's dates or prices) will discourage visitors from returning. This is why we offer inclusive maintenance with all our design packages.

Things to consider ...

When considering a website for your business, there are several key questions you should ask before proceeding. These concern the target audience, the purpose of the site and its place within your business plans.

Who is it for?

Who is the target audience of the site? Start with those who match your existing customers and those you would like to attract as customers.

Try to split your potential audience into groups and check that the needs of each are addressed. It can be helpful to group them in terms of what they are likely to want, rather than who they are.

Remember that all the best websites are 'audience focussed'.

Don't forget those people outside your immediate target group who COULD visit the site.

What is it for?

Why are you doing this? Is it to convey information, directly sell your product, provide a resource for others, or some other purpose? How do YOU expect to benefit from it, and how will the target audience(s) benefit?

Where does it fit?

How does the site relate to your business activity? There should be a good relationship between your web presence and what you actually do.

You should make sure that the website uses the same 'house style', logos etc. as your printed material.

Our special publication 'Towards a Website' is available on request.

Getting Started

Once you have decided to proceed with a website for your business, you will need to choose a website coordinator. This person will be responsible for collating material for publication and generally ensuring that the site is kept up to date and accurate. The coordinator **MUST** be contactable by email.

Your domain name

The 'domain name' is the address of your business on the internet. We suggest that you choose one that is in the form <business name><activity>.co.uk
e.g. bloggsengineering.co.uk

The **.co.uk** suffix indicates that you are a UK based commercial organisation. For most UK businesses, this is perfectly satisfactory, though if you prefer the international **.com** or the more generic **.uk** extension, we can arrange this at extra cost. You can also choose to have both the .co.uk and the .com extensions and any others you would like in order to protect the name from use by others.

In this example, the web site address would be www.bloggsengineering.co.uk and email addresses would be in the form someone@bloggsengineering.co.uk .

Your chosen domain name(s) will be registered on your behalf in the name of your business.

If your business already has a domain name, we will arrange to have it transferred to our hosting service as part of the standard package, though you may have to pay an additional fee to transfer the domain away from the existing host. Please check with us before ordering if this applies to you.

Email

It is an essential part of your business image that all email is directed through your domain. Messages from 'someone@yourbusiness.co.uk' look much more professional and business-like than a personal address on some 'free' service. In addition, company law and good practice now require that you include certain information in every business email, and this is much easier to manage when you use proper mailboxes. Please call us if you need further advice or assistance.

Your package hosting account includes either conventional mailboxes or email redirection so that email sent to your domain will be delivered correctly.

Please note that we do not recommend redirecting email to an 'AOL', 'Gmail' or 'Hotmail' address.

If you want to set up additional addresses e.g. for 'sales', 'enquiries' or specific individuals, please specify them on the order form. Your hosting account can have up to 5 mailboxes and we can set up additional ones if required. Any email not addressed to a known address will be rejected.

Your Site Design

Bronze packages consist of a single page showing your company name, logo, contact information and the additional information you supply to us.

The Silver and Gold packages include additional pages which can be used for details of particular aspects of your product or service.

Our Platinum package is built around the either the Joomla or Wordpress content management systems and is ideal if you need frequent updates and easy expandability.

On receipt of your order, we will call to discuss colours, page layout, font options etc..

Graphical Elements

We will need a copy of your business logo. A digital image in .gif or .jpg format is required.

In addition, photograph(s) of your products or business premises are often helpful. All photographs must be supplied as a digital image (.jpg format).

Please note that if your photograph shows individual people, you must have their permission. We will assume that any such permissions have been given.

We will also assume that all images supplied to us for publication are free from copyright restriction.

Textual Material

You will need to include a brief description of your business. Be sure to include details of your products, services, location and any other information you consider relevant or of use to a customer. For Silver and Gold packages, you will need copy for each page. In general, you should use each extra page to focus on different aspect of your business, product line etc.

Contact information will need to include your full postal address and telephone number as a minimum. If this is not included in your text, we will use the details

given on your order. It is also a legal requirement that you include company registration details and VAT numbers where applicable.

If you include people's names and / or personal contact details, be sure that you have their permission. We recommend that this is obtained in writing.

As a rough guide, do not exceed 2 pages of A4 per webpage. If you need more than this, please call us to discuss your requirements before ordering.

Costs

The inclusive cost of our packages is from just £459. This includes the following:

- Your website with your descriptive text and information – as a general rule, each page will be sufficient for about 1 or 2 A4 pages of information.

Textual material should be supplied to us in Microsoft Word format.

All the pages will be designed specifically for you with your choice of colours, layout etc., and made 'Search Engine Friendly'.

- Your business logo – we will need this in digital format (.gif or .jpg).
- Optional photographs of your products and/or premises – you will need to provide these as digital images (.jpg).
- UK Domain registration
Additional domains are available – please call for details.
- Hosting on our private server.
- 1 year maintenance. As a guide, this provides for 2 or 3 updates to existing material during the year. We normally aim to publish site updates within 5 working days of receipt of the material. For our Joomla based Platinum sites we will provide a copy our site management and editing guide as well as support as required.

We offer four different packages:

Bronze	A single page starter site	£470
Silver	Three pages	£560
Gold	Five pages	£645
Platinum	Content managed	from £560

All these packages can of course be added to and upgraded as your business moves on. If within the first 6 months of the initial publication of your site, you

decide that you want to upgrade to one of the other packages, then the upgrade cost will simply be the difference between the two packages.

Additional domain names, more pages, custom graphics and other features will cost extra. Please call for a quotation.

For Bronze packages, we require full payment with your order. For Silver and Gold, we ask for a 50% deposit with the order and the balance as soon as you approve the site for publication.

At current rates, the ongoing cost of maintenance, hosting etc. will be from £190 per year depending on the number you updates that you want to do.

Prices valid till 31st December 2020.

The Next Step

To order the Bronze package, all you need to do is collect the information required, complete the order form (downloadable from our web site) and send it to us with your payment.

For Silver or Gold and Platinum packages, or if you require additional pages, extra photographs or more frequent updates, please contact us to discuss your requirements.

On receipt of your order, we will contact you with an estimated publication date. We will also send an official invoice for your records.

Publication

Once we have built your site, you will be able to view it on-line for a short period before we transfer it to the live server and make the page publicly visible.

Once your site is built

Keep it up to date

Once the site is built and published, the most time consuming job will be keeping it up to date. Updates are normally published within 5 working days of receipt of the material.

Promote it

Users have to make a conscious decision to visit your site, so promoting it is most important. Off-line promotion through your business literature and other advertising is especially good in your local area. Our free guide to site promotion will be sent to you once the site is published.

About Custom Internet Limited

Custom Internet provides businesses and organisations with practical websites and tailored IT solutions. We help you both attract more customers through websites that work, and reduce your costs through improved systems.

Serving local customers from our base in East Dorset since 1991, our technical expertise is built on software development skills honed in PC, UNIX, and real time environments.

As members of the UK Web Design Association, you can be assured of our standards of work and customer service.

Full details of all our services, and links to customer sites are on our Web site at <http://www.custom-internet.co.uk/>